

## It's Cost Effective and Simple

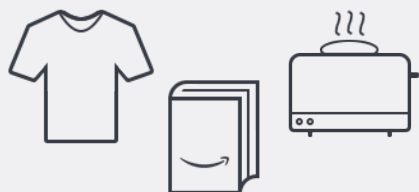
Pay as you go—no minimum requirements, setup charges or subscription fees. Ship your products to our fulfilment centres and pay for **order fulfilment services** and **storage space** used.

Fulfilment by Amazon (FBA) fees\* vary based on two factors:

**1. the type of product** you want to sell and **2. the sales channel** you use to sell it.

## 1. TYPE OF PRODUCT

### STANDARD-SIZE (NON-MEDIA)



#### Standard-size

A packaged unit with the following weight and dimensions:

- 12 kg or less
- 45 cm or less on its longest side
- 34 cm or less on its median side
- 26 cm or less on its shortest side

A unit exceeding any of these measurements is Oversize.

#### Non-Media

All categories **excluding** the following:

- Books
- Music
- Video Games
- DVDs, Blu-ray, VHS
- Software

### STANDARD-SIZE (MEDIA)



#### Standard-size

A packaged unit with the following weight and dimensions:

- 12 kg or less
- 45 cm or less on its longest side
- 34 cm or less on its median side
- 26 cm or less on its shortest side

A unit exceeding any of these measurements is Oversize.

#### Media

Includes the following categories:

- Books
- Music
- Video Games
- DVDs, Blue-ray, VHS
- Software

### OVERSIZE



#### Oversize

A packaged unit that exceeds any of the following measurements:

- 12 kg or
  - 45 cm on its longest side or
  - 34 cm on its median side or
  - 26 cm on its shortest side
- is considered as Oversize.

The FBA programme is not available for any items exceeding 30 kg in weight.

#### Media & Non-Media

All product categories apply.

## 2. SALES CHANNEL

### SOLD ON AMAZON.CO.UK

If you plan to sell only on Amazon.co.uk, all orders from Amazon.co.uk can be fulfilled from your FBA inventory in the UK. It's an easy and convenient way to start selling on Amazon.

### SOLD INTERNATIONALLY ON AMAZON'S EU MARKETPLACES

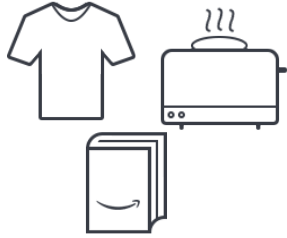
Your FBA inventory can be listed for sale on all of Amazon's European marketplaces using a single seller account. Orders from these marketplaces can be fulfilled from your FBA inventory in the UK, using Amazon's fast and reliable European Fulfilment Network. It's an easy and convenient way to grow your business across borders! You can also use our Multi-Country Inventory (MCI) programme and send your most popular inventory directly to Amazon fulfilment centres in the EU. To sell internationally using the Multi-Country Inventory (MCI) option, refer the marketplace specific FBA fee rate cards.

### SOLD ON ANOTHER NON-AMAZON CHANNEL

You can fulfil your orders from other channels, your own website or other third-party sites, using your inventory at Amazon. This applies to orders on your home marketplace and also from customers throughout the European Union.

\*Selling on Amazon fees are applicable on top of the FBA fees (except in case of Multi-Channel Fulfilment). There are also a number of optional value added services that are charged extra. All fees are exclusive of VAT and other taxes that are payable by the seller.

On 4 August 2015, Fulfilment by Amazon fees changed for Amazon.co.uk, Amazon.fr, Amazon.de, Amazon.it, and Amazon.es.



## Fees for a standard-size item sold on **Amazon.co.uk** from the UK

Rates below apply to all standard-size items except Books, Music, Video Games, DVDs and Software with a selling price of less than £300 (the item can be eligible for Zero Fee Fulfilment if selling price is more than £300).

The Total FBA Fee is composed of:

- Fulfilment Fee** (flat fee per unit based on dimensions and weight) and
- Storage Fee** (per cubic foot per month - pro rata charges)

### 1. FULFILMENT FEE (flat fee per unit based on dimensions and weight)

To use the chart, simply take **your product's dimensions (in centimeters)** and its **Outbound Shipping Weight\* (in grams)** and compare them with the first row in the table below. If your product's package dimensions (any side) or Outbound Shipping Weight exceed any of the maximum values listed, move to the next largest tier (row).

**\*Outbound Shipping Weight (gm) = your unit's weight + our Packaging Weight**

| Packaging Type<br>(Packaging Weight - grams) | Dimensions (cm)      | Outbound Shipping Weight* (g) | Fee          |
|--|----------------------|-------------------------------|--------------|
| <b>Small Letter<sup>1</sup></b> (8 g)        | ≤ 23 x 15.5 x 0.4 cm | 0 - 100 g                     | <b>£0.60</b> |
| <b>Large Letter<sup>1</sup></b> (25 g)       | ≤ 30 x 22 x 2.4 cm   | 0 - 250 g                     | <b>£0.80</b> |
| <b>Small Envelope</b> (20 g)                 | ≤ 20 x 15 x 1 cm     | 0 - 100 g                     | <b>£1.09</b> |
| <b>Standard Envelope</b> (40 g)              | ≤ 33 x 23 x 2.5 cm   | 0 - 100 g                     | <b>£1.21</b> |
|  |                      | 101 - 250 g                   | <b>£1.34</b> |
|  |                      | 251 - 500 g                   | <b>£1.54</b> |
| <b>Large Envelope</b> (40 g)                 | ≤ 33 x 23 x 5 cm     | 0 - 1,000 g                   | <b>£1.77</b> |
| <b>Standard Parcel</b> (100 g)               | ≤ 45 x 34 x 26 cm    | 0 - 250 g                     | <b>£1.73</b> |
|  |                      | 251 - 500 g                   | <b>£1.79</b> |
|  |                      | 501 - 1,000 g                 | <b>£1.84</b> |
|  |                      | 1,001 - 1,500 g               | <b>£2.26</b> |
|  |                      | 1,501 - 2,000 g               | <b>£2.48</b> |
|  |                      | 2,001 - 3,000 g               | <b>£3.32</b> |
|  |                      | 3,001 - 4,000 g               | <b>£3.42</b> |
|  |                      | 4,001 - 5,000 g               | <b>£3.42</b> |
|  |                      | 5,001 - 6,000 g               | <b>£3.47</b> |
|  |                      | 6,001 - 7,000 g               | <b>£3.47</b> |
|  |                      | 7,001 - 8,000 g               | <b>£3.55</b> |
|  |                      | 8,001 - 9,000 g               | <b>£3.55</b> |
|  |                      | 9,001 - 10,000 g              | <b>£3.55</b> |
| 10,001 - 11,000 g                            | <b>£3.56</b>         |                               |              |
| 11,001 - 12,000 g                            | <b>£3.56</b>         |                               |              |

**Note:** Unit weights, dimensions, and other measures used to calculate fees are as determined by Amazon and are subject to variations based on packaging. Dimensions include item packaging and may change based on packaging type. **Small and Large Letter:** If your Non-Media products are priced under £7, weigh less than or equal to 250 g (including packaging weight), have dimensions less than or equal to 30 x 21 x 2 cm and are listed on Amazon.co.uk, we have a new FBA Small and Light programme for such products.



### 2. STORAGE FEE (per cubic foot per month – pro rata charges)

Storage fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metres). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by seller, Amazon's measurement will govern. Actual storage fee is calculated on a per foot basis and rounding variances may occur.

**January to September: £0.48      October to December: £0.68**

**Note:** Selling on Amazon fees are applicable on top of the FBA fees. All fees are exclusive of VAT and other taxes that are payable by the seller.

### EXAMPLES

|   | <b>T-Shirt</b>   | <b>SD Card (32 GB)</b>  | <b>Electronic Toy (RC Helicopter)</b>                             |
|---|--|---|---|
| <b>Dimensions</b>                                     | 30 x 22 x 4.5 cm<br>(0.00297 cubic metre)<br>= 0.1048 cubic feet | 3.2 x 2.4 x 0.2 cm<br>(0.000001536 cubic metre)<br>= 0.00005 cubic feet | 37 x 15.4 x 7 cm<br>(0.00399 cubic metre)<br>= 0.14085 cubic feet |
| <b>Outbound Shipping Weight</b>                       | 170 g  | 30 g  | 490 g   |
| <b>Product Size Tier</b>                              | Non-Media Large Envelope 1,000 g                                 | Non-Media Small Envelope  | Non-Media Standard Parcel 500 g                                   |
| <b>1. FULFILMENT FEE PER UNIT<sup>1</sup></b>         | <b>£1.77</b> (1 unit x £1.77)                                    | <b>£1.09</b> (1 unit x £1.09)   | <b>£1.79</b> (1 unit x £1.79)                                     |
| <b>2. STORAGE FEE PER MONTH<sup>2</sup> (October)</b> | <b>£0.04</b> (0.1048 cubic feet x £0.68)                         | <b>£0.00</b> (0.00005 cubic feet x £0.68)                               | <b>£0.06</b> (0.14085 cubic feet x £0.68)                         |
| <b>Total FBA Fee</b>                                  | <b>£1.81</b>   | <b>£1.09 (approx.)</b>  | <b>£1.85</b>  |

<sup>1</sup>In the examples shown, Fulfilment Fees are applied based on the marketplace where the item is sold.

<sup>2</sup>In the examples shown, Monthly Storage Fees are applied based on the marketplace where the item is stored.

Outbound Shipping Weight = your unit's weight + our Packaging Weight. The Outbound Shipping Weight total is rounded up to the nearest 1 g. The weight of the packaging (our Packaging Weight) will be: Small Envelope – 20 g, Standard Envelope – 40 g, Large Envelope – 40 g, Standard Parcel – 100 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items.

**Note:** All fees are exclusive of VAT and other taxes that are payable by the merchant. The examples above are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

### FAQ

#### Q: What is Zero Fee Fulfilment?

A: Only standard-size units that sell for £300 or more on Amazon.co.uk are eligible for Zero Fee Fulfilment. For such items you do not pay Fulfilment Fees. Other fees such as Inventory Storage, Optional Services, and Selling on Amazon fees still apply. Oversize items and items ordered via the Multi-Channel Fulfilment option are not eligible for Zero Fee Fulfilment.

#### Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For current selling plan features and prices, please visit Selling on Amazon fees.

#### Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the FBA Programme Policies for detailed information about product restrictions.

#### Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy.

#### Q: Are there any long-term inventory storage fees?

A: On 15 February and 15 August of every year, FBA conducts an inventory cleanup. At this time inventory items that have been in our fulfilment centers for between 6 to 12 months will be assessed a long-term storage fee of £12.50 per cubic feet and items that have been for 12 months or longer will be assessed a long-term storage fee of £25.00 per cubic feet. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

#### Q: What optional value-added services are available?

| Service        | Rate/Unit |
|----------------|-----------|
| Removal        | £0.60     |
| Disposal       | £0.20     |
| Label Service  | £0.15     |
| Bagging        | £0.25     |
| Bubblewrap     | £0.40     |
| Taping         | £0.10     |
| Opaque Bagging | £0.50     |

# SELL STANDARD-SIZE ITEMS INTERNATIONALLY ON AMAZON'S EU MARKETPLACES



## Fees for a standard-size item sold internationally on Amazon's EU marketplaces

If your products are listed on Amazon.co.uk and inventory stored in the UK, you can use your Amazon European marketplace account to list your products for sale on Amazon.de, Amazon.fr, Amazon.it and Amazon.es. Fulfilment by Amazon can ensure hassle-free delivery of these international orders from your UK inventory pool using our European Fulfilment Network (EFN).

The Total FBA Fee for EFN is composed of:

- 1. Fulfilment Fee for EFN** (flat fee per unit based on dimensions and weight) and
- 2. Storage Fee** (per cubic foot per month - pro rata charges)

### 1. FULFILMENT FEE FOR EFN (flat fee per unit based on dimensions and weight)

To use the chart, simply take **your product's dimensions (in centimeters)** and its **Outbound Shipping Weight\* (in grams)** and compare them with the first row in the table below. If your product's package dimensions (any side) or Outbound Shipping Weight exceed any of the maximum values listed, move to the next largest tier (row).

\*Outbound Shipping Weight (gm) = your unit's weight + our Packaging Weight

| Packaging Type<br>(Packaging Weight - grams) | Dimensions (cm)    | Outbound Shipping Weight* (g) | Sold on Amazon.co.uk (£) <sup>1</sup> | Non-UK (€) <sup>1</sup> |
|--|--------------------|-------------------------------|---------------------------------------|-------------------------|
| <b>Small Envelope (20 g)</b>                 | ≤ 20 x 15 x 1 cm   | 0 - 100 g                     | <b>£2.48</b>                          | <b>€2.90</b>            |
| <b>Standard Envelope (40 g)</b>              | ≤ 33 x 23 x 2.5 cm | 0 - 100 g                     | <b>£2.60</b>                          | <b>€3.04</b>            |
|  |                    | 101 - 250 g                   | <b>£2.64</b>                          | <b>€3.09</b>            |
|  |                    | 251 - 500 g                   | <b>£2.69</b>                          | <b>€3.15</b>            |
| <b>Large Envelope (40 g)</b>                 | ≤ 33 x 23 x 5 cm   | 0 - 1,000 g                   | <b>£3.06</b>                          | <b>€3.58</b>            |
| <b>Standard Parcel (100 g)</b>               | ≤ 45 x 34 x 26 cm  | 0 - 250 g                     | <b>£3.15</b>                          | <b>€3.68</b>            |
|  |                    | 251 - 500 g                   | <b>£3.26</b>                          | <b>€3.81</b>            |
|  |                    | 501 - 1,000 g                 | <b>£3.76</b>                          | <b>€4.40</b>            |
|  |                    | 1,001 - 1,500 g               | <b>£3.88</b>                          | <b>€4.54</b>            |
|  |                    | 1,501 - 2,000 g               | <b>£3.94</b>                          | <b>€4.61</b>            |
|  |                    | 2,001 - 3,000 g               | <b>£4.57</b>                          | <b>€5.34</b>            |
|  |                    | 3,001 - 4,000 g               | <b>£4.72</b>                          | <b>€5.52</b>            |
|  |                    | 4,001 - 5,000 g               | <b>£4.73</b>                          | <b>€5.54</b>            |
|  |                    | 5,001 - 6,000 g               | <b>£5.03</b>                          | <b>€5.88</b>            |
|  |                    | 6,001 - 7,000 g               | <b>£5.03</b>                          | <b>€5.88</b>            |
|  |                    | 7,001 - 8,000 g               | <b>£5.04</b>                          | <b>€5.90</b>            |
|  |                    | 8,001 - 9,000 g               | <b>£5.04</b>                          | <b>€5.90</b>            |
|  |                    | 9,001 - 10,000 g              | <b>£5.04</b>                          | <b>€5.90</b>            |
| 10,001 - 11,000 g                            | <b>£5.36</b>       | <b>€6.28</b>                  |                                       |                         |
| 11,001 - 12,000 g                            | <b>£5.36</b>       | <b>€6.28</b>                  |                                       |                         |

**Note:** Unit weights, dimensions, and other measures used to calculate fees are as determined by Amazon and are subject to variations based on packaging. Dimensions include item packaging and may change based on packaging type.

<sup>1</sup>Sellers with German FBA inventory who do not participate in the Fulfilment Network Expansion (Central Europe Program) authorizing Amazon to store and process German FBA inventory in Amazon's fulfilment network including Poland and the Czech Republic, are charged an additional € 0.50 of Fulfilment Fee per FBA unit shipped from German fulfilment centres. Sellers who are part of the Pan-European FBA program are not charged this fee.



### 2. STORAGE FEE (per cubic foot per month - pro rata charges)

Storage fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metres). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by seller, Amazon's measurement will govern. Actual storage fee is calculated on a per foot basis and rounding variances may occur.

**January to September: £0.48**

**October to December: £0.68**

**Note:** The local Selling on Amazon fees will apply from the market the order originated from and will be on top of the total FBA fee.

## FAQ

**Q: Can I charge different prices for the same product on different marketplaces with my Amazon Europe marketplaces account?**

A: Yes you can.

**Q: Are there any tax implications if I use EFN?**

A: We advise you to check with your local tax adviser concerning tax implications and to comply accordingly.

**Q: Will my EFN orders be eligible for fast delivery options to customers and Amazon Prime?**

A: Only orders originating from your home marketplace or from a marketplace where you hold stock through our MCI programme will be eligible for 1-day delivery and other fast delivery options. All orders will be eligible for Amazon Prime, regardless of marketplace.

**Q: Am I obliged to use EFN to fulfil my international FBA orders?**

A: No, but you can take advantage of our Multi-Country Inventory (MCI) program, which allows you to inbound items directly to Amazon fulfilment centres in the EU. With MCI you will pay the domestic fees of the country where you have your inventory (lower than the Fulfilment Fee for EFN) and your products will be closer to the customers who order them, making them eligible for Prime 1-day delivery which can help boost your sales.

**Q: What is the FBA Export to EU option? When does it make sense to use the FBA Export to EU option and when EFN?**

A: With the FBA Export to EU option, you simply list your products for sale on Amazon.co.uk, and when out-of-country customers place orders, Amazon picks, packs and delivers non-media items EU wide and media items worldwide, again from your local inventory in Amazon's fulfilment centres and currently at no extra charge to you. This is subject to change within 30 days' notice. With EFN you can also make your products available for sale on other Amazon EU marketplaces from one seller account with shipment originating from your local inventory pool.

**Q: Are there any long-term inventory storage fees?**

A: On 15 February and 15 August of every year, FBA conducts an inventory cleanup. At this time inventory items that have been in our fulfilment centers for between 6 to 12 months will be assessed a long-term storage fee of £12.50 per cubic feet and items that have been for 12 months or longer will be assessed a long-term storage fee of £25.00 per cubic feet. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

**Q: What optional value-added services are available?**

| Service        | Rate/Unit |
|----------------|-----------|
| Removal        | £0.60     |
| Disposal       | £0.20     |
| Label Service  | £0.15     |
| Bagging        | £0.25     |
| Bubblewrap     | £0.40     |
| Taping         | £0.10     |
| Opaque Bagging | £0.50     |

## EXAMPLES

|   | T-Shirt<br>ordered on Amazon.de & fulfilled from a fulfilment centre in the UK | SD Card (32 GB)<br>ordered on Amazon.de & fulfilled from a fulfilment centre in the UK | Electronic Toy (RC Helicopter)<br>ordered on Amazon.de & fulfilled from a fulfilment centre in the UK |
|---|--|--|---|
| <b>Dimensions</b>                                     | 30 x 22 x 4.5 cm<br>(0.00297 cubic metre) = 0.1048 cubic feet                  | 3.2 x 2.4 x 0.2 cm<br>(0.00001536 cubic metre) = 0.00005 cubic feet                    | 37 x 15.4 x 7 cm<br>(0.00399 cubic metre) = 0.14085 cubic feet  |
| <b>Outbound Shipping Weight</b>                       | 170 g  | 30 g   | 490 g   |
| <b>Product Size Tier</b>                              | Non-Media Large Envelope 1,000 g   | Non-Media Small Envelope   | Non-Media Standard Parcel 500 g   |
| <b>1. FULFILMENT FEE PER UNIT<sup>2</sup></b>         | <b>£3.58</b> (1 unit x €3.58)  | <b>£2.90</b> (1 unit x €2.90)  | <b>£3.81</b> (1 unit x €3.81)   |
| <b>2. STORAGE FEE PER MONTH<sup>3</sup> (October)</b> | <b>£0.08</b> (0.1048 cubic feet x £0.68 = £0.08)                               | <b>£0.00</b> (0.00 cubic feet x £0.68 = £0.00)   | <b>£0.11</b> (0.14085 cubic feet x £0.68 = £0.11)   |
| <b>Total FBA Fee</b>                                  | <b>(approx.) £3.66</b>   | <b>(approx.) £2.90</b>   | <b>(approx.) £3.92</b>  |

<sup>2</sup>In the examples shown, Fulfilment Fees are applied based on the marketplace where the item is sold. <sup>3</sup>In the examples shown, Monthly Storage Fees are applied based on the marketplace where the item is stored. Outbound Shipping Weight = your unit's weight + our Packaging Weight. The Outbound Shipping Weight total is rounded up to the nearest 1 g. The weight of the packaging (our Packaging Weight) will be: Small Envelope - 20 g, Standard Envelope - 40 g, Large Envelope - 40 g, Standard Parcel - 100 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items.

**Note:** All fees are exclusive of VAT and other taxes that are payable by the merchant. The examples above are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

# SELL STANDARD-SIZE NON-MEDIA ITEMS ON OTHER NON-AMAZON CHANNELS



The Total FBA Fee for selling on other sales channels using our Multi-Channel Fulfilment is composed of:

- Pick & Pack Fee** (flat fee per unit)
- Weight Handling Fee** (variable per shipment fee based on weight and dimensions)
- Storage Fee** (per cubic foot per month - pro rata charges)

With Multi-Channel Fulfilment, the FBA fees vary when you:

- A - Fulfil orders from the UK to the UK, or
- B - Fulfil orders from the UK to another EU member state

## A - Fees for orders fulfilled from the UK to the UK

### 1. PICK & PACK FEE (flat fee per unit)

£1.80



### 2. WEIGHT HANDLING FEE

(variable per shipment fee based on weight & dimensions)

To use the chart, simply take your product's dimensions (in centimeters) and its Outbound Shipping Weight\* (in grams) and compare them with the first row in the table below. If your product's package dimensions (any side) or Outbound Shipping Weight exceed any of the maximum values listed, move to the next largest tier (row).

\*Outbound Shipping Weight (gm) = your unit(s) weight + our Packaging Weight

| Packaging Type<br>(Packaging Weight - grams) | Dimensions (cm)            | Outbound Shipping Weight* (g) | Standard Shipping | Expedited Shipping |
|--|----------------------------|-------------------------------|-------------------|--------------------|
| Small Envelope<br>(20 g)                     | ≤ 23 x 15 x 0.5 cm         | 0 - 100 g                     | £0.40             | £2.40              |
|  |                            | 101 - 250 g                   | £0.85             | £2.85              |
| Standard Envelope<br>(40 g)                  | ≤ 33 x 23 x 2.5 cm         | 251 - 500 g                   | £1.20             | £3.20              |
|  |                            | 501 - 750 g                   | £1.25             | £3.25              |
|  |                            | 751 - 1000 g                  | £1.30             | £3.30              |
| Standard Parcel<br>(120 g)                   | ≤ 45 x 34 x 26 cm          | 0 - 1,000 g                   | £2.10             | £4.60              |
|  |                            | 1001 - 1250 g                 | £2.90             | £5.40              |
|  |                            | 1251 - 1500 g                 | £3.00             | £5.50              |
|  |                            | 1501 - 1750 g                 | £3.10             | £5.60              |
|  |                            | 1751 - 2000 g                 | £3.20             | £5.70              |
|  |                            | 2 - 5 kg                      | £3.70             | £6.20              |
|  |                            | 5 - 10 kg                     | £4.30             | £6.80              |
|  |                            | 10 - 12 kg                    | £5.80             | £8.30              |
| 12 + kg                                      | £5.80 +<br>£0.31<br>per kg | £8.30 +<br>£0.60<br>per kg    |                   |                    |

\*The total billable weight (Outbound Shipping Weight) will equal the weight of the packaging plus the sum of the weights of each shipment item, the total of which is then rounded up to the nearest 1 g. The weight of the packaging (Packaging Weight) will be: Small Envelope - 20 g, Standard Envelope - 40 g, Standard Parcel - 120 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items. The dimensions of each of the shipment types are available in the table above. A shipment will be charged the entire per shipment fee for the band in which it qualifies. **Note:** Unit weights, dimensions, and other measures used to calculate fees are as determined by Amazon and are subject to variations based on packaging. Dimensions include item packaging and may change based on packaging type.




### 3. STORAGE FEE (per cubic foot per month - pro rata charges)

Storage fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metres). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by seller, Amazon's measurement will govern. Actual storage fee is calculated on a per foot basis and rounding variances may occur.

January to September: £0.48

October to December: £0.68

## EXAMPLE (order fulfilled from the UK to the UK)

|   |   |
|---|---|
| <b>Dimensions</b>                                     |  <b>£60 Digital Camera</b><br>20 x 16 x 18 cm<br>(0.00576 cubic metre) = 0.2034 cubic feet |
| <b>Outbound Shipping Weight</b>                       | 880 g   |
| <b>Product Size Tier</b>                              | Non-Media Standard Parcel (0 - 1,000 g)   |
| <b>1. PICK &amp; PACK FEE PER UNIT</b>                | 1 unit £1.80 = <b>£1.80</b>   |
| <b>2. WEIGHT HANDLING FEE PER SHIPMENT</b>            | 1 shipment x £2.10 = <b>£2.10</b>   |
| <b>3. STORAGE FEE PER MONTH<sup>3</sup> (October)</b> | 0.2034 cubic feet x £0.68 = <b>£0.13</b>  |
| <b>Total FBA Fee</b>                                  | <b>£4.03*</b>   |

\*Consult your sales channel if any additional sales channel fees apply.

<sup>3</sup>In the examples shown, Monthly Storage Fees are applied based on the marketplace where the item is stored.

**Note:** All fees are exclusive of VAT and other taxes that are payable by the merchant. The examples above are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

## B - Fees for orders fulfilled from the UK to another EU member state

### 1. PICK & PACK FEE (flat fee per unit)

£1.35



### 2. WEIGHT HANDLING FEE (variable per shipment fee based on weight & dimensions)

When shipping orders from the UK to another EU member state, an **Order Handling Fee (per order)** is levied along with the **Weight Handling Fee (per unit\*)**. The fee is different for shipments to countries in Western<sup>1</sup> and Central Europe<sup>2</sup>:

|  | Western Europe <sup>1</sup> | Central Europe <sup>2</sup> |
|--|-----------------------------|-----------------------------|
| <b>Order Handling</b><br>(Flat Fee Per Order)      | <b>£5.50</b>                | <b>£6.50</b>                |
| <b>Weight Handling</b><br>(Per unit*)<br>Per 100 g |                             |                             |
| Up to 2.2 kg                                       | <b>£0.30</b>                | <b>£0.75</b>                |
| Above 2.2 kg                                       | <b>£0.10</b>                | <b>£0.10</b>                |

<sup>1</sup>The total billable weight (Outbound Shipping Weight) will equal the weight of the packaging plus the sum of the weights of each shipment item, the total of which is then rounded up to the nearest 1 g. The weight of the packaging (Packaging Weight) will be: Small Envelope - 20 g, Standard Envelope - 40 g, Standard Parcel - 120 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items. The dimensions of each of the shipment types are available in the table above. A shipment will be charged the entire per shipment fee for the band in which it qualifies.

<sup>2</sup>Western Europe: Austria, Belgium, Germany, Denmark, Finland, France, Greece, Luxembourg, Italy, Ireland, Netherlands, Portugal, Sweden, Spain

<sup>3</sup>Central Europe: Bulgaria, Hungary, Czech Republic, Lithuania, Poland, Slovakia, Cyprus, Estonia, Latvia, Malta, Romania, Slovenia



## FAQ

**Q: Can I add all or part of the Export for Multi-Channel Fulfilment fees in the EU to my selling price?**

A: Yes you can do this and even make a differentiation yourself between Western and Central Europe tariffs.

**Q: Am I restricted on the types of products I can fulfil through FBA and Multi-Channel Fulfilment?**

A: Yes. Please consult the FBA Programme Policies for detailed information about product restrictions. The maximum weight for any single unit to be fulfilled by Export for Multi-Channel is 30 kg.

**Q: Will my Export for Multi-Channel orders be eligible for fast delivery options and Amazon Prime?**

A: Only orders originating from your sales on Amazon and in your home marketplace will be eligible for 1-day delivery and other fast delivery options. Only on-Amazon orders are eligible for Amazon Prime.

**Q: Are there any tax implications if I use Export for Multi-Channel Fulfilment?**

A: We advise you to check with your local tax adviser concerning tax implications and to comply accordingly.

**Q: Are there any additional fees or Sell on Amazon fees when I use Export for Multi-Channel Fulfilment?**

A: Yes. Fees for storage and optional services still apply. However, Sell on Amazon fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For the current selling plan features and prices, please visit Selling on Amazon fees.

**Q: Can I submit Export for Multi-Channel orders through MWS and Flatfile?**

A: Yes you can.


**Q: Are there any long-term inventory storage fees?**

A: On 15 February and 15 August of every year, FBA conducts an inventory cleanup. At this time inventory items that have been in our fulfilment centers for between 6 to 12 months will be assessed a long-term storage fee of £12.50 per cubic feet and items that have been for 12 months or longer will be assessed a long-term storage fee of £25.00 per cubic feet. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

**Q: What optional value-added services are available?**

| Service        | Rate/Unit |
|----------------|-----------|
| Removal        | £0.60     |
| Disposal       | £0.20     |
| Label Service  | £0.15     |
| Bagging        | £0.25     |
| Bubblewrap     | £0.40     |
| Taping         | £0.10     |
| Opaque Bagging | £0.50     |

## EXAMPLE (order fulfilled from the UK to another EU member state)

|   |  |
|---|--|
| <b>Dimensions</b>                                     |  <b>£60 Digital Camera</b><br>20 x 16 x 18 cm<br>(0.00576 cubic metre) = 0.2034 cubic feet |
| <b>Outbound Shipping Weight</b>                       | 880 g  |
| <b>Product Size Tier</b>                              | Non-Media Standard Parcel (0 - 1,000 g)  |
| <b>1. PICK &amp; PACK FEE PER UNIT</b>                | 1 unit x £1.35 = <b>£1.35</b>  |
| <b>2. WEIGHT HANDLING FEE PER SHIPMENT</b>            | 880 g x £0.30 per 100 g = <b>£2.64</b>   |
| <b>3. STORAGE FEE PER MONTH<sup>3</sup> (October)</b> | 0.2034 cubic feet x £0.68 = <b>£0.13</b>   |
| <b>4. ORDER HANDLING FEE PER ORDER</b>                | <b>£5.50</b>   |
| <b>Total FBA Fee</b>                                  | <b>£9.62*</b>  |

\*Consult your sales channel if any additional sales channel fees apply.

<sup>3</sup>In the examples shown, Monthly Storage Fees are applied based on the marketplace where the item is stored.

**Note:** All fees are exclusive of VAT and other taxes that are payable by the merchant. The examples above are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

# SELL STANDARD-SIZE MEDIA ITEMS ON OTHER NON-AMAZON CHANNELS



The Total FBA Fee for selling on other sales channels using our Multi-Channel Fulfilment is composed of:

- 1. Pick & Pack Fee** (flat fee per unit)
- 2. Weight Handling Fee** (variable per shipment fee based on weight and dimensions)
- 3. Storage Fee** (per cubic foot per month - pro rata charges)

With Multi-Channel Fulfilment, the FBA fees vary when you:

- A – Fulfil orders from the UK to the UK, or
- B – Fulfil orders from the UK to another EU member state

## A – Fees for orders fulfilled from the UK to the UK

### 1. PICK & PACK FEE (flat fee per unit)

£1.20



### 2. WEIGHT HANDLING FEE

(variable per shipment fee based on weight & dimensions)

To use the chart, simply take **your product's dimensions (in centimeters)** and its **Outbound Shipping Weight\* (in grams)** and compare them with the first row in the table below. If your product's package dimensions (any side) or Outbound Shipping Weight exceed any of the maximum values listed, move to the next largest tier (row).

\*Outbound Shipping Weight (gm) = your unit(s) weight + our Packaging Weight

| Packaging Type<br>(Packaging Weight - grams) | Dimensions (cm)    | Outbound Shipping Weight* (g) | Standard Shipping          | Expedited Shipping |
|--|--------------------|-------------------------------|----------------------------|--------------------|
| Small Envelope<br>(20 g)                     | ≤ 23 x 15 x 0.5 cm | 0 - 100 g                     | £0.40                      | £2.40              |
|  |                    | 101 - 250 g                   | £0.60                      | £2.60              |
| Standard Envelope<br>(40 g)                  | ≤ 33 x 23 x 2.5 cm | 251 - 500 g                   | £0.90                      | £2.90              |
|  |                    | 501 - 750 g                   | £1.20                      | £3.20              |
|  |                    | 751 - 1000 g                  | £1.60                      | £4.10              |
| Standard Parcel<br>(120 g)                   | ≤ 45 x 34 x 26 cm  | 1001 - 1250 g                 | £1.80                      | £4.30              |
|  |                    | 1251 - 1500 g                 | £1.90                      | £4.40              |
|  |                    | 1501 - 1750 g                 | £2.10                      | £4.60              |
|  |                    | 1751 - 2000 g                 | £2.40                      | £4.90              |
|  |                    | 2 - 5 kg                      | £3.45                      | £5.95              |
|  |                    | 5 - 10 kg                     | £3.80                      | £6.30              |
|  |                    | 10 - 12 kg                    | £5.40                      | £7.90              |
|  | 12 + kg            | £5.40 +<br>£0.31<br>per kg    | £7.90 +<br>£0.60<br>per kg |                    |

\*The total billable weight (Outbound Shipping Weight) will equal the weight of the packaging plus the sum of the weights of each shipment item, the total of which is then rounded up to the nearest 1 g. The weight of the packaging (Packaging Weight) will be: Small Envelope – 20 g, Standard Envelope – 40 g, Standard Parcel – 120 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items. The dimensions of each of the shipment types are available in the table above. A shipment will be charged the entire per shipment fee for the band in which it qualifies. **Note:** Unit weights, dimensions, and other measures used to calculate fees are as determined by Amazon and are subject to variations based on packaging. Dimensions include item packaging and may change based on packaging type.



### 3. STORAGE FEE (per cubic foot per month – pro rata charges)

Storage fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metres). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by seller, Amazon's measurement will govern. Actual storage fee is calculated on a per foot basis and rounding variances may occur.

January to September: £0.48

October to December: £0.68

## EXAMPLE (order fulfilled from the UK to the UK)

|   |  |
|---|--|
| <b>Dimensions</b>                                     | £10 Book<br>22 x 14 x 2 cm (0.000616 cubic metre)<br>= 0.0218 cubic feet |
| <b>Outbound Shipping Weight</b>                       | 352 g  |
| <b>Product Size Tier</b>                              | Media Standard Envelope (251 - 500 g)                                    |
| <b>1. PICK &amp; PACK FEE PER UNIT</b>                | 1 unit x £1.20 = <b>£1.20</b>  |
| <b>2. WEIGHT HANDLING FEE PER SHIPMENT</b>            | 1 shipment x £0.90 = <b>£0.90</b>  |
| <b>3. STORAGE FEE PER MONTH<sup>3</sup> (October)</b> | 0.0218 cubic feet x £0.68 = <b>£0.01</b> (approx)                        |
| <b>Total FBA Fee</b>                                  | <b>£2.11</b>   |

<sup>3</sup>Consult your sales channel if any additional sales channel fees apply.

<sup>3</sup>In the examples shown, Monthly Storage Fees are applied based on the marketplace where the item is stored.

**Note:** All fees are exclusive of VAT and other taxes that are payable by the merchant. The examples above are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

## B – Fees for orders fulfilled from the UK to another EU member state

### 1. PICK & PACK FEE (flat fee per unit)

£0.85



### 2. WEIGHT HANDLING FEE (variable per shipment fee based on weight & dimensions)

When shipping orders from the UK to another EU member state, an **Order Handling Fee (per order)** is levied along with the **Weight Handling Fee (per unit\*)**. The fee is different for shipments to countries in Western<sup>1</sup> and Central Europe<sup>2</sup>:

|  | Western Europe <sup>1</sup> | Central Europe <sup>2</sup> |
|--|-----------------------------|-----------------------------|
| <b>Order Handling</b><br>(Flat Fee Per Order)      | <b>£5.50</b>                | <b>£6.50</b>                |
| <b>Weight Handling</b><br>(Per unit*)<br>Per 100 g |                             |                             |
| Up to 2.2 kg                                       | <b>£0.30</b>                | <b>£0.75</b>                |
| Above 2.2 kg                                       | <b>£0.10</b>                | <b>£0.10</b>                |

\*The total billable weight (Outbound Shipping Weight) will equal the weight of the packaging plus the sum of the weights of each shipment item, the total of which is then rounded up to the nearest 1 g. The weight of the packaging (Packaging Weight) will be: Small Envelope – 20 g, Standard Envelope – 40 g, Standard Parcel – 120 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items. The dimensions of each of the shipment types are available in the table above. A shipment will be charged the entire per shipment fee for the band in which it qualifies.

<sup>1</sup>Western Europe: Austria, Belgium, Germany, Denmark, Finland, France, Greece, Luxembourg, Italy, Ireland, Netherlands, Portugal, Sweden, Spain

<sup>2</sup>Central Europe: Bulgaria, Hungary, Czech Republic, Lithuania, Poland, Slovakia, Cyprus, Estonia, Latvia, Malta, Romania, Slovenia



## FAQ

**Q: Can I add all or part of the Export for Multi-Channel Fulfilment fees in the EU to my selling price?**

A: Yes you can do this and even make a differentiation yourself between Western and Central Europe tariffs.

**Q: Am I restricted on the types of products I can fulfil through FBA and Multi-Channel Fulfilment?**

A: Yes. Please consult the FBA Programme Policies for detailed information about product restrictions. The maximum weight for any single unit to be fulfilled by Export for Multi-Channel is 30 kg.

**Q: Will my Export for Multi-Channel orders be eligible for fast delivery options and Amazon Prime?**

A: Only orders originating from your sales on Amazon and in your home marketplace will be eligible for 1-day delivery and other fast delivery options. Only on-Amazon orders are eligible for Amazon Prime.

**Q: Are there any tax implications if I use Export for Multi-Channel Fulfilment?**

A: We advise you to check with your local tax adviser concerning tax implications and to comply accordingly.

**Q: Are there any additional fees or Sell on Amazon fees when I use Export for Multi-Channel Fulfilment?**

A: Yes. Fees for storage and optional services still apply. However, Sell on Amazon fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For the current selling plan features and prices, please visit Selling on Amazon fees.

**Q: Can I submit Export for Multi-Channel orders through MWS and Flatfile?**

A: Yes you can.

**Q: Are there any long-term inventory storage fees?**

A: On 15 February and 15 August of every year, FBA conducts an inventory cleanup. At this time inventory items that have been in our fulfilment centers for between 6 to 12 months will be assessed a long-term storage fee of £12.50 per cubic feet and items that have been for 12 months or longer will be assessed a long-term storage fee of £25.00 per cubic feet. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

**Q: What optional value-added services are available?**

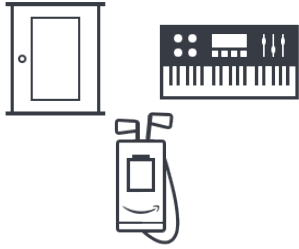
| Service        | Rate/Unit |
|----------------|-----------|
| Removal        | £0.60     |
| Disposal       | £0.20     |
| Label Service  | £0.15     |
| Bagging        | £0.25     |
| Bubblewrap     | £0.40     |
| Taping         | £0.10     |
| Opaque Bagging | £0.50     |

## EXAMPLE (order fulfilled from the UK to another EU member state)

|   |  |
|---|--|
| <b>Dimensions</b>                                     | £10 Book<br>22 x 14 x 2 cm (0.000616 cubic metre)<br>= 0.0218 cubic feet |
| <b>Outbound Shipping Weight</b>                       | 352 g  |
| <b>Product Size Tier</b>                              | Media Standard Envelope (251 - 500 g)                                    |
| <b>1. PICK &amp; PACK FEE PER UNIT</b>                | 1 unit x £0.85 = <b>£0.85</b>  |
| <b>2. WEIGHT HANDLING FEE PER SHIPMENT</b>            | 352 g x £0.30 per 100 g = <b>£1.06</b>                                   |
| <b>3. STORAGE FEE PER MONTH<sup>3</sup> (October)</b> | 0.0218 cubic feet x £0.68 = <b>£0.01</b>                                 |
| <b>4. ORDER HANDLING FEE PER ORDER</b>                | <b>£5.50</b>   |
| <b>Total FBA Fee</b>                                  | <b>£7.42*</b>  |

| Shipments to Western Europe              | Shipments to Central Europe              |
|--|--|
| 1 unit x £0.85 = <b>£0.85</b>            | 1 unit x £0.85 = <b>£0.85</b>            |
| 352 g x £0.30 per 100 g = <b>£1.06</b>   | 352 g x £0.75 per 100 g = <b>£2.64</b>   |
| 0.0218 cubic feet x £0.68 = <b>£0.01</b> | 0.0218 cubic feet x £0.68 = <b>£0.01</b> |
| <b>£5.50</b>                             | <b>£6.50</b>                             |
| <b>£7.42*</b>                            | <b>£10.00*</b>                           |

\*Consult your sales channel if any additional sales channel fees apply.



## Fees for an **oversize** item sold on **Amazon.co.uk** from the UK

Rates below apply to items in all categories and those that are bigger than the standard-sizes with a selling price of less than £300 (please see Zero Fee Fulfilment if selling price is more than £300).

The Total FBA Fee is composed of:

- 1. Fulfilment Fee** (flat fee per unit based on dimensions and weight) and
- 2. Storage Fee** (per cubic foot per month - pro rata charges)

### 1. FULFILMENT FEE (flat fee per unit based on dimensions and weight)

To use the chart, simply take **your product's dimensions (in centimeters)** and its **Outbound Shipping Weight\* (in grams)** and compare them with the first row in the table below. If your product's package dimensions (any side) or Outbound Shipping Weight exceed any of the maximum values listed, move to the next largest tier (row).

**\*Outbound Shipping Weight (gm) = your unit's weight + our Packaging Weight**

| Packaging Type<br>(Packaging Weight - grams) | Dimensions (cm)    | Outbound Shipping Weight* (g) | Fee          |
|--|--------------------|-------------------------------|--------------|
| <b>Small Oversize (240 g)</b>                | ≤ 61 x 46 x 46 cm  | 0 - 1,000 g                   | <b>£3.03</b> |
|  |                    | 1001 - 1,250 g                | <b>£3.38</b> |
|  |                    | 1,251 - 1,500 g               | <b>£3.64</b> |
|  |                    | 1,501 - 1,750 g               | <b>£3.71</b> |
|  |                    | 1,751 - 2,000 g               | <b>£3.76</b> |
| <b>Standard Oversize (240 g)</b>             | ≤ 120 x 60 x 60 cm | 1 kg                          | <b>£3.85</b> |
|  |                    | 2 kg                          | <b>£4.11</b> |
|  |                    | 3 kg                          | <b>£4.18</b> |
|  |                    | 4 kg                          | <b>£4.21</b> |
|  |                    | 5 kg                          | <b>£4.24</b> |
|  |                    | 6 kg                          | <b>£5.00</b> |
|  |                    | 7 kg                          | <b>£5.05</b> |
|  |                    | 8 kg                          | <b>£5.08</b> |
|  |                    | 9 kg                          | <b>£5.08</b> |
|  |                    | 10 kg                         | <b>£5.10</b> |
|  |                    | 15 kg                         | <b>£5.43</b> |
|  |                    | 20 kg                         | <b>£5.70</b> |
|  |                    | 25 kg                         | <b>£6.31</b> |
| <b>Large Oversize (240 g)</b>                | > 120 x 60 x 60 cm | 5 kg                          | <b>£4.73</b> |
|  |                    | 10 kg                         | <b>£5.70</b> |
|  |                    | 15 kg                         | <b>£6.02</b> |
|  |                    | 20 kg                         | <b>£6.31</b> |
|  |                    | 25 kg                         | <b>£6.88</b> |
| 30 kg  | <b>£6.89</b>       |                               |              |

**Note:** Unit weights, dimensions, and other measures used to calculate fees are as determined by Amazon and are subject to variations based on packaging. Dimensions include item packaging and may change based on packaging type.



### 2. STORAGE FEE (per cubic foot per month – pro rata charges)

Storage fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metres). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by seller, Amazon's measurement will govern. Actual storage fee is calculated on a per foot basis and rounding variances may occur.

**January to September: £0.48      October to December: £0.68**

**Note:** Selling on Amazon fees are applicable on top of the FBA fees. All fees are exclusive of VAT and other taxes that are payable by the seller.

### EXAMPLES

|   | <b>Golf Set</b>  | <b>Keyboard</b>  | <b>Wooden Cabinet</b>   |
|---|--|--|---|
| <b>Dimensions</b>                                     | 121.9 x 27.9 x 22.9 cm<br>(0.077883129 cubic metre)<br>= 2.75 cubic feet | 150 x 10 x 10 cm<br>(0.015 cubic metre)<br>= 0.5297 cubic feet | 74 x 56 x 32 cm<br>(0.1326 cubic metre)<br>= 4.683 cubic feet |
| <b>Outbound Shipping Weight</b>                       | 10.2 kg  | 5.4 kg   | 6.2 kg  |
| <b>Product Size Tier</b>                              | Large Oversize 15 kg   | Large Oversize 10 kg   | Standard Oversize 7 kg  |
| <b>1. FULFILMENT FEE PER UNIT<sup>1</sup></b>         | <b>£6.02</b> (1 unit x £6.02)  | <b>£5.70</b> (1 unit x £5.70)                                  | <b>£5.05</b> (1 unit x £5.05)                                 |
| <b>2. STORAGE FEE PER MONTH<sup>2</sup> (October)</b> | <b>£1.87</b> (2.75 cubic feet x £0.68)                                   | <b>£0.36</b> (0.5297 cubic feet x £0.68)                       | <b>£3.18</b> (4.683 cubic feet x £0.68)                       |
| <b>Total FBA Fee</b>                                  | <b>£7.89</b>   | <b>£6.06</b>   | <b>£8.23</b>  |

<sup>1</sup>In the examples shown, Fulfilment Fees are applied based on the marketplace where the item is sold. <sup>2</sup>In the examples shown, Monthly Storage Fees are applied based on the marketplace where the item is stored.

Outbound Shipping Weight = your unit's weight + our Packaging Weight. The Outbound Shipping Weight total is rounded up to the nearest 1 g. The weight of the packaging (our Packaging Weight) will be: Small Envelope – 20 g, Standard Envelope – 40 g, Large Envelope – 40 g, Standard Parcel – 100 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items.

**Note:** All fees are exclusive of VAT and other taxes that are payable by the merchant. The examples above are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

### FAQ

#### Q: What is Zero Fee Fulfilment?

A: Only standard-size units that sell for £300 or more on Amazon.co.uk are eligible for Zero Fee Fulfilment. For such items you do not pay Fulfilment Fees. Other fees such as Inventory Storage, Optional Services, and Selling on Amazon fees still apply. Oversize items and items ordered via the Multi-Channel Fulfilment option are not eligible for Zero Fee Fulfilment.

#### Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For current selling plan features and prices, please visit Selling on Amazon fees.

#### Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the FBA Programme Policies for detailed information about product restrictions.

#### Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

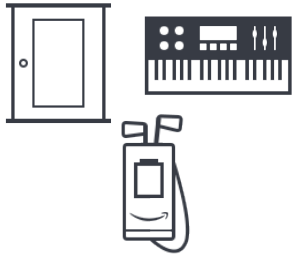
A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy.

#### Q: Are there any long-term inventory storage fees?

A: On 15 February and 15 August of every year, FBA conducts an inventory cleanup. At this time inventory items that have been in our fulfilment centers for between 6 to 12 months will be assessed a long-term storage fee of £12.50 per cubic feet and items that have been for 12 months or longer will be assessed a long-term storage fee of £25.00 per cubic feet. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

#### Q: What optional value-added services are available?

| Service        | Rate/Unit |
|----------------|-----------|
| Removal        | £1.00     |
| Disposal       | £0.50     |
| Label Service  | £0.15     |
| Bagging        | £0.50     |
| Bubblewrap     | £0.80     |
| Taping         | £0.20     |
| Opaque Bagging | £1.00     |



**Fees for an oversize item sold internationally on Amazon's EU marketplaces**

If your products are listed on Amazon.co.uk and inventory stored in the UK, you can use your Amazon European marketplace account to list your products for sale on Amazon.de, Amazon.fr, Amazon.it and Amazon.es. Fulfilment by Amazon can ensure hassle-free delivery of these international orders from your UK inventory pool using our European Fulfilment Network (EFN).

The Total FBA Fee for EFN is composed of:

- 1. Fulfilment Fee for EFN** (flat fee per unit based on dimensions and weight) and
- 2. Storage Fee** (per cubic foot per month - pro rata charges)

**1. FULFILMENT FEE** (flat fee per unit based on dimensions and weight)

To use the chart, simply take **your product's dimensions (in centimeters)** and its **Outbound Shipping Weight\* (in grams)** and compare them with the first row in the table below. If your product's package dimensions (any side) or Outbound Shipping Weight exceed any of the maximum values listed, move to the next largest tier (row).

\*Outbound Shipping Weight (gm) = your unit's weight + our Packaging Weight

| Packaging Type<br>(Packaging Weight - grams) | Dimensions (cm)    | Outbound Shipping Weight* (g) | Sold on Amazon.co.uk (£)¹ | Non-UK (€)¹   |
|--|--------------------|-------------------------------|---------------------------|---------------|
| <b>Small Oversize</b> (240 g)                | ≤ 61 x 46 x 46 cm  | 0 - 1,000 g                   | <b>£5.93</b>              | <b>€6.94</b>  |
|  |                    | 1001 - 1,250 g                | <b>£6.12</b>              | <b>€7.16</b>  |
|  |                    | 1,251 - 1,500 g               | <b>£6.14</b>              | <b>€7.18</b>  |
|  |                    | 1,501 - 1,750 g               | <b>£6.17</b>              | <b>€7.22</b>  |
|  |                    | 1,751 - 2,000 g               | <b>£6.19</b>              | <b>€7.24</b>  |
| <b>Standard Oversize</b> (240 g)             | ≤ 120 x 60 x 60 cm | 1 kg                          | <b>£5.92</b>              | <b>€6.93</b>  |
|  |                    | 2 kg                          | <b>£6.10</b>              | <b>€7.13</b>  |
|  |                    | 3 kg                          | <b>£6.50</b>              | <b>€7.61</b>  |
|  |                    | 4 kg                          | <b>£6.54</b>              | <b>€7.65</b>  |
|  |                    | 5 kg                          | <b>£6.59</b>              | <b>€7.71</b>  |
|  |                    | 6 kg                          | <b>£7.23</b>              | <b>€8.46</b>  |
|  |                    | 7 kg                          | <b>£7.29</b>              | <b>€8.53</b>  |
|  |                    | 8 kg                          | <b>£7.29</b>              | <b>€8.53</b>  |
|  |                    | 9 kg                          | <b>£7.29</b>              | <b>€8.53</b>  |
|  |                    | 10 kg                         | <b>£7.46</b>              | <b>€8.73</b>  |
|  |                    | 15 kg                         | <b>£7.90</b>              | <b>€9.25</b>  |
|  |                    | 20 kg                         | <b>£8.60</b>              | <b>€10.06</b> |
|  |                    | 25 kg                         | <b>£9.22</b>              | <b>€10.79</b> |
|  |                    | 30 kg                         | <b>£9.36</b>              | <b>€10.95</b> |
| <b>Large Oversize</b> (240 g)                | > 120 x 60 x 60 cm | 5 kg                          | <b>£6.80</b>              | <b>€7.96</b>  |
|  |                    | 10 kg                         | <b>£8.15</b>              | <b>€9.53</b>  |
|  |                    | 15 kg                         | <b>£8.66</b>              | <b>€10.13</b> |
|  |                    | 20 kg                         | <b>£9.55</b>              | <b>€11.17</b> |
|  |                    | 25 kg                         | <b>£10.36</b>             | <b>€12.12</b> |
|  |                    | 30 kg                         | <b>£10.36</b>             | <b>€12.12</b> |

**Note:** Unit weights, dimensions, and other measures used to calculate fees are as determined by Amazon and are subject to variations based on packaging. Dimensions include item packaging and may change based on packaging type.

¹Sellers with German FBA inventory who do not participate in the Fulfilment Network Expansion (Central Europe Program) authorizing Amazon to store and process German FBA inventory in Amazon's fulfilment network including Poland and the Czech Republic, are charged an additional € 0.50 of Fulfilment Fee per FBA unit shipped from German fulfilment centres. Sellers who are part of the Pan-European FBA program are not charged this fee.



**2. STORAGE FEE** (per cubic foot per month – pro rata charges)

Storage fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metres). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by seller, Amazon's measurement will govern. Actual storage fee is calculated on a per foot basis and rounding variances may occur.

**January to September: £0.48      October to December: £0.68**

**Note:** The local Selling on Amazon fees will apply from the market the order originated from and will be on top of the total FBA fee.

**EXAMPLES**

|  | <b>Golf Set</b><br><i>ordered on Amazon.de &amp; fulfilled from a fulfilment centre in the UK</i> | <b>Keyboard</b><br><i>ordered on Amazon.de &amp; fulfilled from a fulfilment centre in the UK</i> | <b>Wooden Cabinet</b><br><i>ordered on Amazon.de &amp; fulfilled from a fulfilment centre in the UK</i> |
|--|---|---|---|
| <b>Dimensions</b>                          | 121.9 x 27.9 x 22.9 cm<br>(0.077883129 cubic metre) = 2.75 cubic feet                             | 150 x 10 x 10 cm<br>(0.015 cubic metre) = 0.5297 cubic feet                                       | 74 x 56 x 32 cm<br>(0.1326 cubic metre) = 4.683 cubic feet  |
| <b>Outbound Shipping Weight</b>            | 10.2 kg   | 5.4 kg  | 6.2 kg  |
| <b>Product Size Tier</b>                   | Large Oversize 15 kg  | Large Oversize 10 kg  | Standard Oversize 7 kg  |
| <b>1. FULFILMENT FEE PER UNIT¹</b>         | <b>€10.13</b> (1 unit x €10.13)   | <b>€9.53</b> (1 unit x €9.53)   | <b>€8.53</b> (1 unit x €8.53)   |
| <b>2. STORAGE FEE PER MONTH² (October)</b> | <b>€1.87</b> (2.75 cubic feet x £0.68 = £1.87)  | <b>€0.36</b> (0.5297 cubic feet x £0.68 = £0.36)  | <b>€3.18</b> (4.683 cubic feet x £0.68 = £3.18)   |
| <b>Total FBA Fee</b>                       | <b>(approx.) €12.00</b>   | <b>(approx.) €9.89</b>  | <b>(approx.) €11.71</b>   |

¹In the examples shown, Fulfilment Fees are applied based on the marketplace where the item is sold. ²In the examples shown, Monthly Storage Fees are applied based on the marketplace where the item is stored. Outbound Shipping Weight = your unit's weight + our Packaging Weight. The Outbound Shipping Weight total is rounded up to the nearest 1 g. The weight of the packaging (our Packaging Weight) will be: Small Envelope – 20 g, Standard Envelope – 40 g, Large Envelope – 40 g, Standard Parcel – 100 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items.

**Note:** All fees are exclusive of VAT and other taxes that are payable by the merchant. The examples above are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

**FAQ**

**Q: Can I charge different prices for the same product on different marketplaces with my Amazon Europe marketplaces account?**  
A: Yes you can.

**Q: Are there any tax implications if I use EFN?**

A: We advise you to check with your local tax adviser concerning tax implications and to comply accordingly.

**Q: Will my EFN orders be eligible for fast delivery options to customers and Amazon Prime?**

A: Only orders originating from your home marketplace or from a marketplace where you hold stock through our MCI programme will be eligible for 1-day delivery and other fast delivery options. All orders will be eligible for Amazon Prime, regardless of marketplace.

**Q: Am I obliged to use EFN to fulfil my international FBA orders?**

A: No, but you can take advantage of our Multi-Country Inventory (MCI) program, which allows you to inbound items directly to Amazon fulfilment centres in the EU. With MCI you will pay the domestic fees of the country where you have your inventory (lower than the Fulfilment Fee for EFN) and your products will be closer to the customers who order them, making them eligible for Prime 1-day delivery which can help boost your sales.

**Q: What is the FBA Export to EU option? When does it make sense to use the FBA Export to EU option and when EFN?**

A: With the FBA Export to EU option, you simply list your products for sale on Amazon.co.uk, and when out-of-country customers place orders, Amazon picks, packs and delivers non-media items EU wide and media items worldwide, again from your local inventory in Amazon's fulfilment centres and currently at no extra charge to you. This is subject to change within 30 days' notice. With EFN you can also make your products available for sale on other Amazon EU marketplaces from one seller account with shipment originating from your local inventory pool.

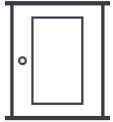
**Q: Are there any long-term inventory storage fees?**

A: On 15 February and 15 August of every year, FBA conducts an inventory cleanup. At this time inventory items that have been in our fulfilment centers for between 6 to 12 months will be assessed a long-term storage fee of £12.50 per cubic feet and items that have been for 12 months or longer will be assessed a long-term storage fee of £25.00 per cubic feet. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

**Q: What optional value-added services are available?**

| Service        | Rate/Unit |
|----------------|-----------|
| Removal        | £1.00     |
| Disposal       | £0.50     |
| Label Service  | £0.15     |
| Bagging        | £0.50     |
| Bubblewrap     | £0.80     |
| Taping         | £0.20     |
| Opaque Bagging | £1.00     |

# SELL **OVERSIZE** ITEMS ON OTHER NON-AMAZON CHANNELS



The Total FBA Fee for selling on other sales channels using our Multi-Channel Fulfilment is composed of:

- Pick & Pack Fee** (flat fee per unit)
- Weight Handling Fee** (variable per shipment fee based on weight and dimensions)
- Storage Fee** (per cubic foot per month - pro rata charges)

With Multi-Channel Fulfilment, the FBA fees vary when you:

- A - Fulfil orders from the UK to the UK, or
- B - Fulfil orders from the UK to another EU member state

## A - Fees for orders fulfilled from the UK to the UK

### I. PICK & PACK FEE (flat fee per unit)

**£4.50**



### 2. WEIGHT HANDLING FEE

(variable per shipment fee based on weight & dimensions)

To use the chart, simply take **your product's dimensions (in centimeters)** and its **Outbound Shipping Weight\* (in grams)** and compare them with the first row in the table below. If your product's package dimensions (any side) or Outbound Shipping Weight exceed any of the maximum values listed, move to the next largest tier (row).

\*Outbound Shipping Weight (gm) = your unit(s) weight + our Packaging Weight

| Packaging Type (Packaging Weight - grams) | Dimensions (cm)  | Outbound Shipping Weight* (g) | Standard Shipping                      | Expedited Shipping                  |
|---|--|-------------------------------|--|-------------------------------------|
| <b>Small Oversize</b> (240 g)             | ≤ 61 x 46 x 46 cm  | 0 - 1,000 g                   | <b>£1.40</b>                           | <b>£4.40</b>                        |
|   |  | 1001 - 1250 g                 | <b>£2.00</b>                           | <b>£5.00</b>                        |
|   |  | 1251 - 1500 g                 | <b>£2.30</b>                           | <b>£5.30</b>                        |
|   |  | 1501 - 1750 g                 | <b>£3.00</b>                           | <b>£6.00</b>                        |
| <b>Standard Oversize</b> (240 g)          | Longest side length ≤ 150cm <b>AND</b> Longest side length (as above) + Girth ≤ 300 cm | 0 - 5 kg                      | <b>£4.00</b>                           | <b>£7.00</b>                        |
|   |  | 5 - 10 kg                     | <b>£6.10</b>                           | <b>£9.10</b>                        |
|   |  | 10 - 15 kg                    | <b>£9.40</b>                           | <b>£12.40</b>                       |
|   |  | 15 - 20 kg                    | <b>£12.10</b>                          | <b>£15.10</b>                       |
|   |  | 20 - 25 kg                    | <b>£13.00</b>                          | <b>£16.00</b>                       |
|   |  | 25 - 30 kg                    | <b>£15.40</b>                          | <b>£18.40</b>                       |
| <b>Large Oversize</b> (240 g)             | Longest side length > 150cm <b>OR</b> Longest side length + Girth > 300 cm             | 30 + kg                       | <b>£15.40 + £0.31 per add'l kg*</b>    | <b>£18.40 + £0.31 per add'l kg*</b> |
|   |  | 0 - 30 + kg                   | <b>Standard Oversize Rates + £3.00</b> |                                     |

\*For Multi-Channel Fulfilment above 2.2 kg for standard shipping and above 1.5 kg for expedited, the per pence charge is rounded up to the nearest pence.

Weight handling determines a shipping method. For shipments with mixed unit types, use the highest applicable fee. The total billable weight (Outbound Shipping Weight) will equal the weight of the packaging plus the sum of the weights of each shipment item, the total of which is then rounded up to the nearest 1 g. The weight of the packaging (Packaging Weight) will be: Small Envelope - 20 g, Standard Envelope - 40 g, Standard Parcel - 120 g, and 240 g for Small Oversize, Standard Oversize, and Large Oversize items. A shipment will be charged the entire per shipment fee for the band in which it qualifies. The weight handling fees for Multi-Channel Fulfilment are applicable for the weight of the total shipment.

**Note:** Unit weights, dimensions, and other measures used to calculate fees are as determined by Amazon and are subject to variations based on packaging. Dimensions include item packaging and may change based on packaging type.



### 3. STORAGE FEE (per cubic foot per month - pro rata charges)

Storage fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metres). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by seller, Amazon's measurement will govern. Actual storage fee is calculated on a per foot basis and rounding variances may occur.

January to September: **£0.48**

October to December: **£0.68**

## EXAMPLE (order fulfilled from the UK to the UK)

|   |   |
|---|---|
| <b>Dimensions</b>                                     | <b>£180 Golf Club set</b><br>100 x 30 x 30 cm<br>(0.09 cubic metre) = 3.1779 cubic feet |
| <b>Outbound Shipping Weight</b>                       | 14.3 kg (Item + Packaging Weight)   |
| <b>Product Size Tier</b>                              | Standard Oversize (10 - 15 kg)  |
| <b>I. PICK &amp; PACK FEE PER UNIT</b>                | 1 unit x £4.50 = <b>£4.50</b>   |
| <b>2. WEIGHT HANDLING FEE PER SHIPMENT</b>            | 1 shipment x £9.40 = <b>£9.40</b>   |
| <b>3. STORAGE FEE PER MONTH<sup>3</sup> (October)</b> | 3.1779 cubic feet x £0.68 = <b>£2.16</b>  |
| <b>Total FBA Fee</b>                                  | <b>£16.06</b>   |

<sup>3</sup>Consult your sales channel if any additional sales channel fees apply.

## EXAMPLE (order fulfilled from the UK to another EU member state)

|   |   |
|---|---|
| <b>Dimensions</b>                                     | <b>£180 Golf Club set</b><br>100 x 30 x 30 cm (0.09 cubic metre) = 3.1779 cubic feet  |
| <b>Outbound Shipping Weight</b>                       | 14.3 kg (Item + Packaging Weight)   |
| <b>Product Size Tier</b>                              | Standard Oversize (10 - 15 kg)  |
|   | <b>Shipments to Western Europe</b> <b>Shipments to Central Europe</b>   |
| <b>I. PICK &amp; PACK FEE PER UNIT</b>                | 1 unit x £4.05 = <b>£4.05</b> 1 unit x £4.05 = <b>£4.05</b>   |
| <b>2. WEIGHT HANDLING FEE PER UNIT</b>                | 14.3 kg x £0.30 per 100 g up to 2.2 kg + £0.10 per 100 g above 2.2 kg = <b>£18.70</b> 14.3 kg x £0.75 per 100 g up to 2.2 kg + £0.10 per 100 g above 2.2 kg = <b>£28.60</b> |
| <b>3. STORAGE FEE PER MONTH<sup>3</sup> (October)</b> | 3.1779 cubic feet x £0.68 = <b>£2.16</b> 3.1779 cubic feet x £0.68 = <b>£2.16</b>   |
| <b>4. ORDER HANDLING FEE PER ORDER</b>                | <b>£5.50</b> <b>£6.50</b>   |
| <b>Total FBA Fee</b>                                  | <b>£29.52*</b> <b>£40.42*</b>   |

\*Consult your sales channel if any additional sales channel fees apply.

## FAQ

**Q: Can I add all or part of the Export for Multi-Channel Fulfilment fees in the EU to my selling price?**

A: Yes you can do this and even make a differentiation yourself between Western and Central Europe tariffs.

**Q: Am I restricted on the types of products I can fulfil through FBA and Multi-Channel Fulfilment?**

A: Yes. Please consult the FBA Programme Policies for detailed information about product restrictions. The maximum weight for any single unit to be fulfilled by Export for Multi-Channel is 30 kg.

**Q: Will my Export for Multi-Channel orders be eligible for fast delivery options and Amazon Prime?**

A: Only orders originating from your sales on Amazon and in your home marketplace will be eligible for 1-day delivery and other fast delivery options. Only on-Amazon orders are eligible for Amazon Prime.

**Q: Are there any tax implications if I use Export for Multi-Channel Fulfilment?**

A: We advise you to check with your local tax adviser concerning tax implications and to comply accordingly.

**Q: Are there any additional fees or Sell on Amazon fees when I use Export for Multi-Channel Fulfilment?**

A: Yes. Fees for storage and optional services still apply. However, Sell on Amazon fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For the current selling plan features and prices, please visit Selling on Amazon fees.

**Q: Can I submit Export for Multi-Channel orders through MWS and Flatfile?**

A: Yes you can.

**Q: Are there any long-term inventory storage fees?**

A: On 15 February and 15 August of every year, FBA conducts an inventory cleanup. At this time inventory items that have been in our fulfilment centers for between 6 to 12 months will be assessed a long-term storage fee of £12.50 per cubic feet and items that have been for 12 months or longer will be assessed a long-term storage fee of £25.00 per cubic feet. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged.

**Q: What optional value-added services are available?**

| Service        | Rate/Unit |
|----------------|-----------|
| Removal        | £1.00     |
| Disposal       | £0.50     |
| Label Service  | £0.15     |
| Bagging        | £0.50     |
| Bubblewrap     | £0.80     |
| Taping         | £0.20     |
| Opaque Bagging | £1.00     |